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How an enterprising Maryland Nurseryman makes double profits on these FIELD EVERGREENS:

Last week he bought two truckloads; one for immediate landscaping, the other for a special block in his nursery. He cleans up a nice profit on his present sales and lays a good foundation for future business. In other words, they make him double gain. Good idea, don't you think? Yes, sir: Now, what varieties? How many?

BUXUS SEMPERVIRENS SUFFRUTICOSA ("Box Edging") Mighty nice 4 to 6 in. \$90 M \$10 C

JUNIPERUS PFITZERIANA Extraordinary plants in every respect.

1 to 1½ ft. \$75 C \$10 for 10 Transplanted 1 to $1\frac{7}{2}$ ft. 150 C $1\frac{1}{2}$ to 2 ft. 200 C 150 C 17.50 for 10 200 C 22.50 for 10

RETINOSPORA LUTESCENS

4 to 6 in. \$50 C \$6.00 for 10 100 C 12.50 for 10 12 to 15 in.

RETINOSPORA PISIFERA AUREA

10 to 12 in. \$50 C 1 to $1\frac{1}{2}$ ft. 100 C \$6.00 for 10 11.50 for 10

RETINOSPORA FILIFERA

Extra fine and bushy; twice transplanted. 1 to $1\frac{1}{2}$ ft. \$150 C \$20.00 for 10

RETINOSPORA PLUMOSA

Excellent value and ready to bring you real money! 1 to 1 ft. 35g ea. 250 up; 50g small lots.

THUJA VERVAENEANA

Mighty fine plants. Use them to increase your sales. 10 to 12 in. 25ø ea. 250 up; 35ø small lots.

RETINOSPORA SQUARROSA VEITCHI

6 to 8 in. \$35 C \$4.00 for 10

4 to 6 in. \$50 C \$6.00 for 10 THUJA SIBERICA

Bushy 8 in. 100 C 11.50 for 10

Balling and Burlapping: 5¢ each for plants measuring up to and including 1 ft.; 10¢ each for those up to and including 2 ft.; and 15¢ each for all larger than these. Prices f.o.b. West Grove; packing free for cash with order.

You know the story of "first come -- "

THE CONARD-PYLE COMPANY Robert Pyle, President West Grove, Pa.

Orders accepted now for immediate or Spring delivery!





